

WE ARE FUTABA-TAI!









PRESENTATION OUTLINE

- INTRODUCTION · TRANSPORTATION

 - · ITINERARY
 - · BUDGET AND
 - MARKETING
 - . CONCLISION
 - Q+A

INTRODUCTION

Our plan:

Tour Fukushima prefecture in winter

4 days + 3 nights

- Nature-themed activities
- Driving as main mode of transport



THE VISIT RATE OF EACH AREA

| RANK | | VISIT RATE (%) |
|------|----------------------|----------------|
| 1 | токуо | 47.2373 |
| 2 | OSAKA | 38.6039 |
| 3 | CHIBA PREFECTURE | 35.1178 |
| | • | |
| | • | |
| 42 | AKITA PREFECTURE | 0.3459 |
| 43 | FUKUSHIMA PREFECTURE | 0.3276 |
| 44 | TOKUSHIMA PREFECTURE | 0.2967 |
| 45 | SHIMANE PREFECTURE | 0.2344 |
| 46 | FUKUI PREFECTURE | 0.2145 |
| 47 | KOCHI PREFECTURE | 0.1926 |

SOURCE: JNTO (2022)

WHY FUKUSIHMA:

- Located in the Tohoku region
- the 5th lowest visited among 47 prefectures
- Change negative image into positive image



TARGET AUDIENCE



陳小美

Background

- Female
- 32 years old
- Middle class
- Taiwanese

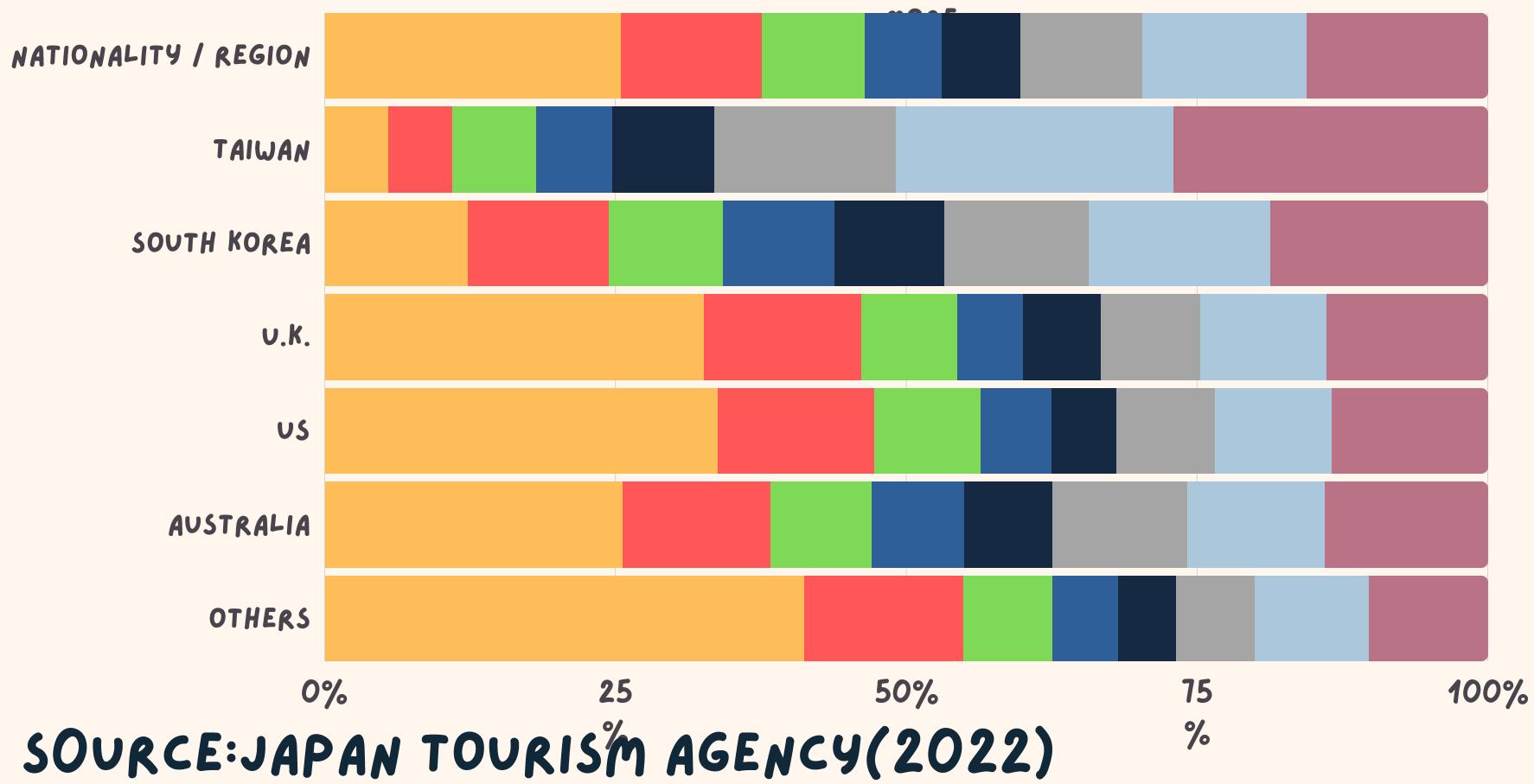
Ability

Personality

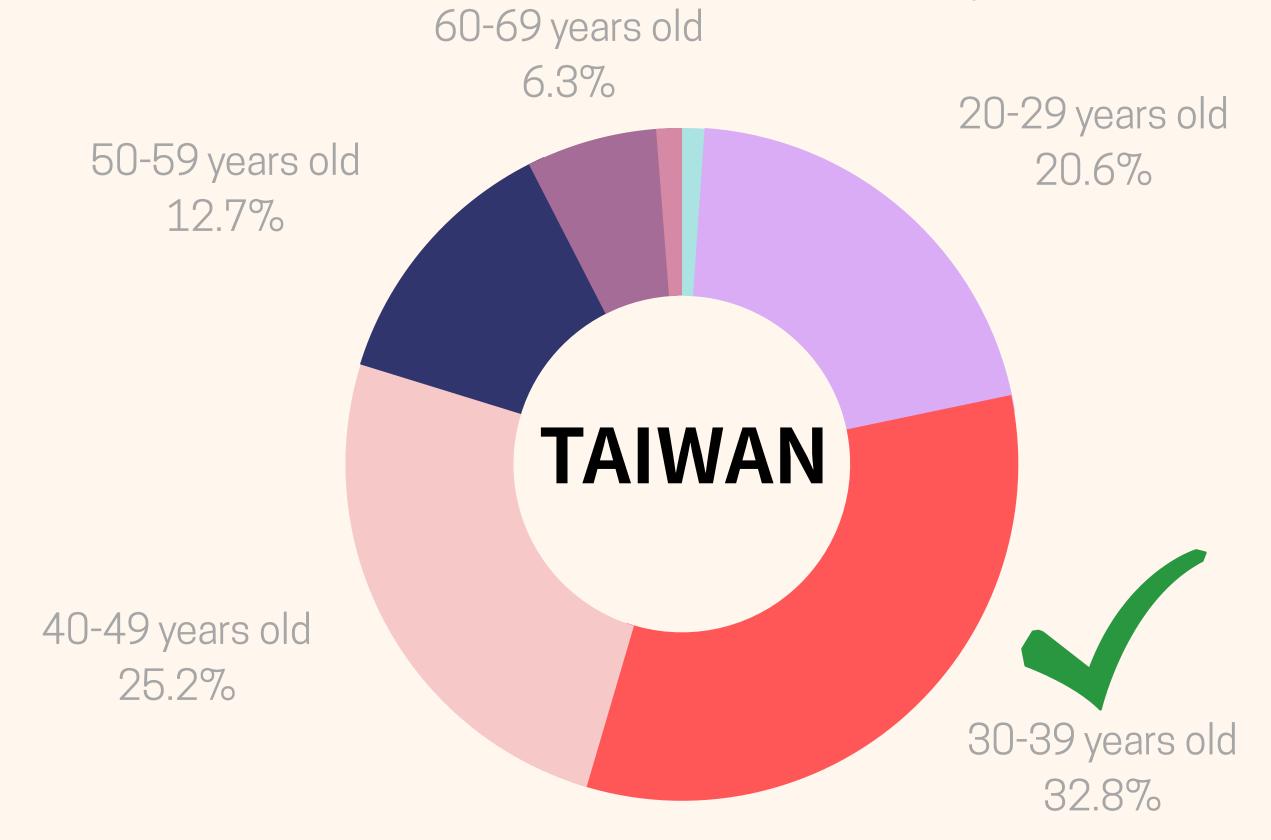
- Love nature + outdoors
- Patient
- Curious + adventurous
- Confident

- Average-high physical capability
- Competent drivers

THE RATE OF VISITORS - FIRST TIME - SECOND - THIRD TIME - 4TH - 5TH TIME - 6TH TO 9TH TIME TIME - 10-19 TIMES - 20 TIMES OR



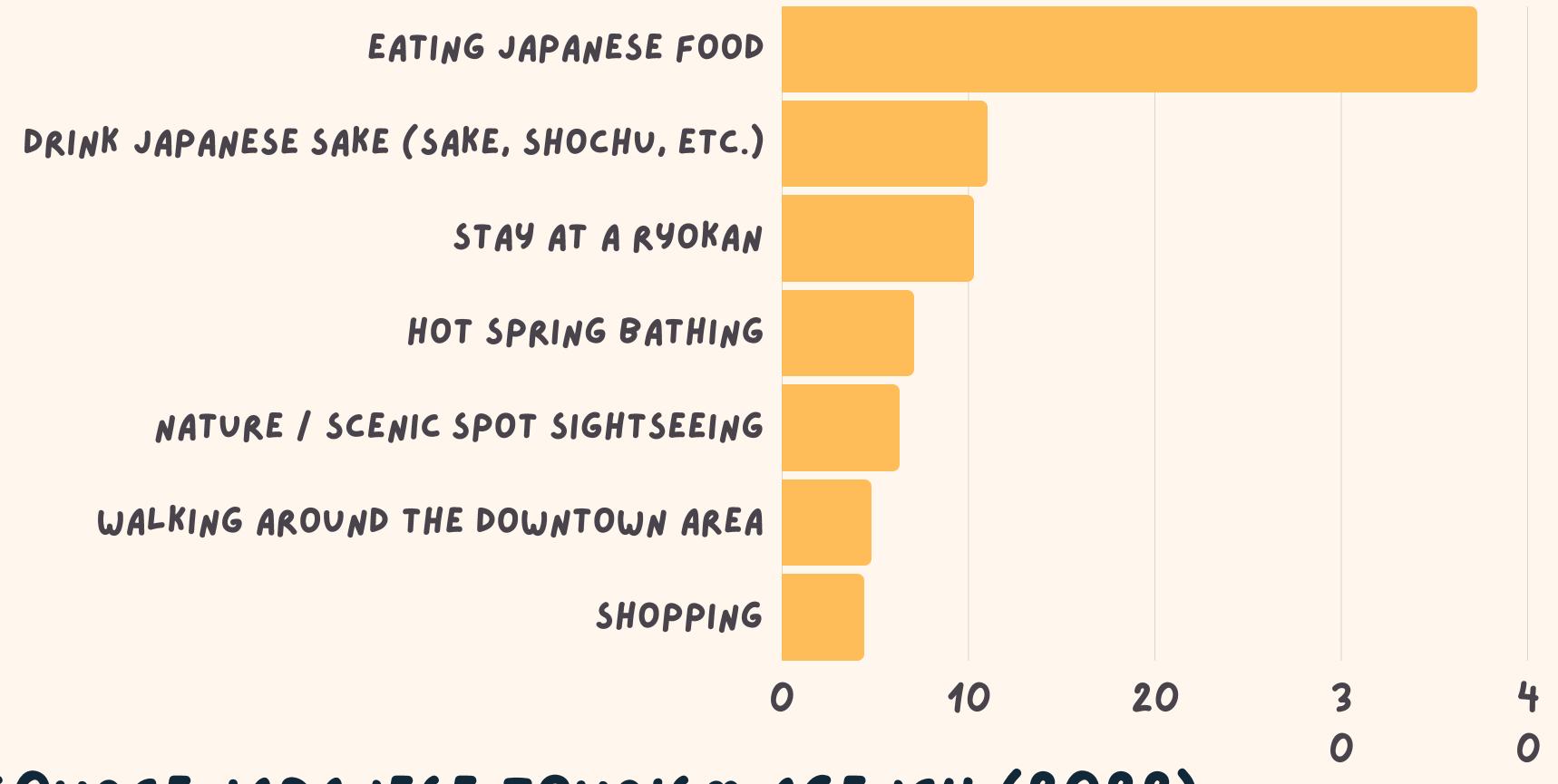
MOST VISITED AGE GROUPS



SOURCE: JAPAN TOURISM AGENCY (2022)

WHAT I EXPECTED MOST BEFORE VISITING JAPAN

• SELECTIVITY



SOURCE: JAPANESE TOURISM AGENCY (2022)

TRANSPORTATION



Flight 1: TPE ---> SDJ

- Starlux Airlines (Economy)
- 1 x 23kg luggage included
- 10:15 14:25 (JST)
 - 3 hour, 10 minute flight



Flight 2: SDJ ---> TPE

- Tigerair Taiwan (Economy)
- 2 x 23kg luggage included
- 19:40 23:00 (JST)
 - 3 hour, 20 minute flight

Total cost: \$1 270.85 (USD)

OUTDOOR CAR:TOYOTA RAIZE

Features:

- Four seats
- 1 Large bag
- 1 Small bag
- Automatic
- GPS (English and Japanese)
- 5.2L / 100km (innercity, stop-start driving)
- 4 WD
- studless tire

Rented from:

| 15:30 (JST) | 17:00 (351) |
|-----------------|------------------|
| st January 2024 | 4th January 2024 |

Car model Nissan Dayz GPS
Customer rating 9.5 / 10

JNCAP safety rating 4 / 5

Total cost: \$343.12(USD)

5:00 p.m. 19 Oct 2023

Price includes: 4WD, Studless tire



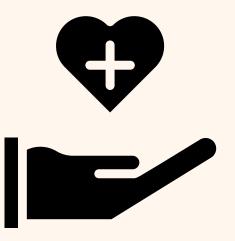
EMERGENCY HELP OF JAF

Advantage

- 1 English available
- 2 Even foreigners can easily call for help
- 3 It's okay even if it's not your car









HOTEL AND RYOKAN:

1st night

2nd night

3rd night







Onyado Toho

Total price: \$394.80 (USD)

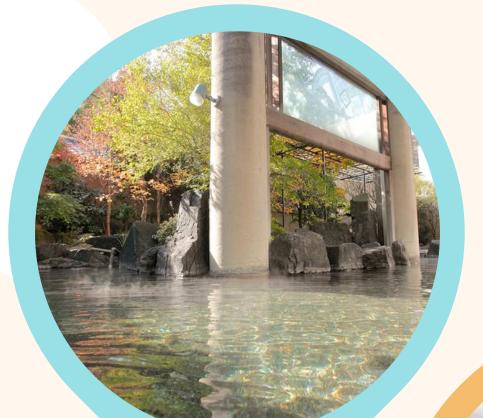
Listel Inawashiro

Total price: \$461.03 (USD)

Honke-Ogiya

Total price: \$101.06 (USD)

THE ITINERARY



Day 1:

Bandai-Atami



Day 2:

Urabandai



Day 4:

Aizu-Wakamatsu

DAY 1: SENDAI TO FUKUSHIMA

Depart from Taipei --10:15 a.m.





Land in Sendai airport --02:25p.m.



Collect car rental within the airport --03:30p.m.



• Drop in service area --05:00p.m.



Arrive at the hotel Onyado Toho --06:45p.m.









DAY2:URABANDAI



- Breakfast at the hotel -- 07:45 8:30 AM
- Explore Abukuma-do cave -- 09:47-11:00AM
- Explore Lake Inawashiro --12:10p.m.
- Lunch: Okubo meat shop BBQ --2:00 p.m.
- Explore Bandai Mountain -- 02:26p.m
- Arrive at Hotel Listel Inawashiro -- 05:35p.m.









DAY3:0UCHI-JUKU

- Breakfast at the hotel -- 08:15a.m.
- Explore Goshikinuma Lake -09:25a.m.
- Arrive at Ouchi-juku --01:50p.m.
- Lunch: Daikokuya restaurant ramen
- Arrive at Hotel Honke-ogiya --03:02p.m.
- Go to the Snow Festival --05:20p.m.











DAY4:AIZU-WAKAMATSU

- Morning walk + visiting the shrine --06:30a.m.
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- Arrive at Aizu Wakamatsu Castle -- 09:40a.m.
- Tea ceremony 10:40--12:40p.m.
- Making Akabeko 12:46--1:00p.m
- Marugame Seimen Aizuwakamats --01:16p.m.
- Arrive at Sendai Airport + return rental car--04:15p.m.
- Flight departs --07:40p.m. Arrive in Taipei --11:00p.m









BUDGET AND MARKETING























BUDGET

| Activity | JPY | USD |
|---|----------------|------------|
| Final accommodation cost | ¥141 468.07 | \$956.89 |
| Final flight cost (round trip) | ¥187 903.28 | \$1 959.98 |
| Final driving cost:(Car rental, Estimated fuel price, Tolls) | ¥44 133.65 | \$298.52 |

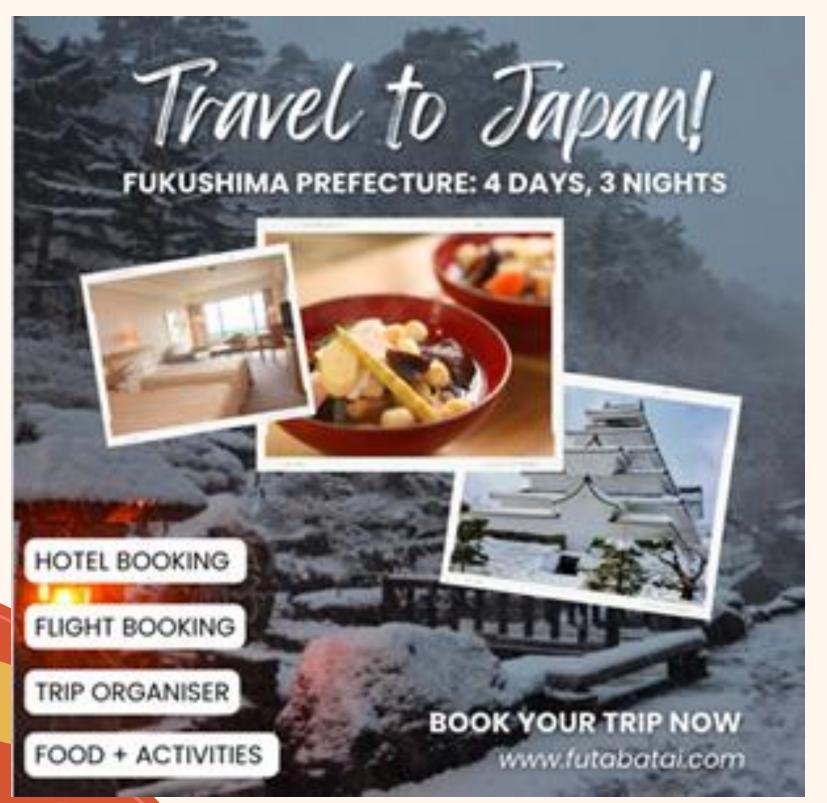


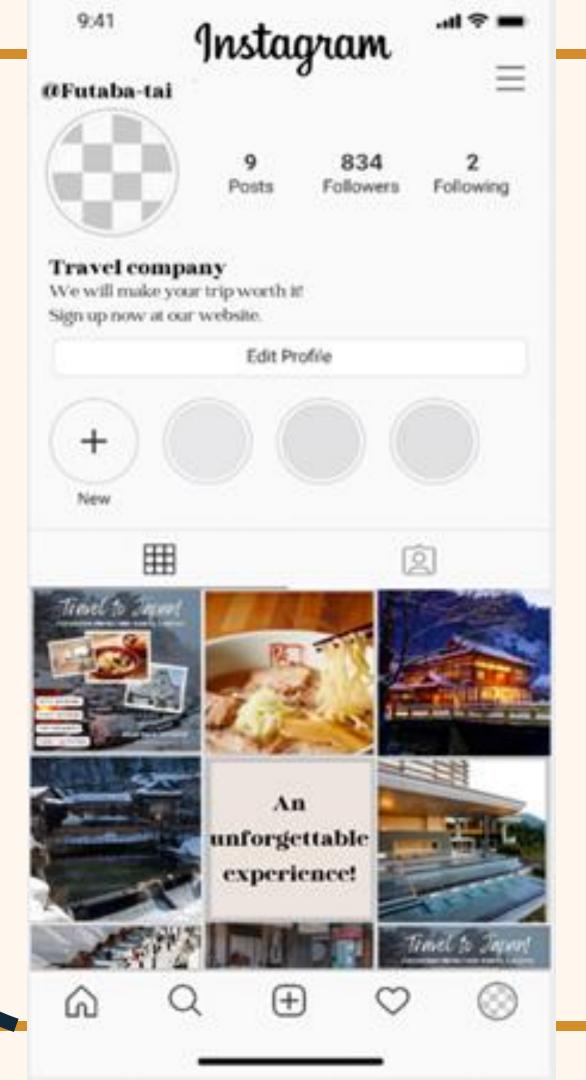
BUDGET

| Activity | JPY | USD |
|--|----------------|------------|
| Final entertainment cost (excluding food) | ¥60 511.41 | \$420.34 |
| Final food cost (not including hotel-provided food) | ¥33 289.96 | \$225.14 |
| Total cost | ¥463 839.35 | \$3 171.74 |



MARKETING





MARKETING



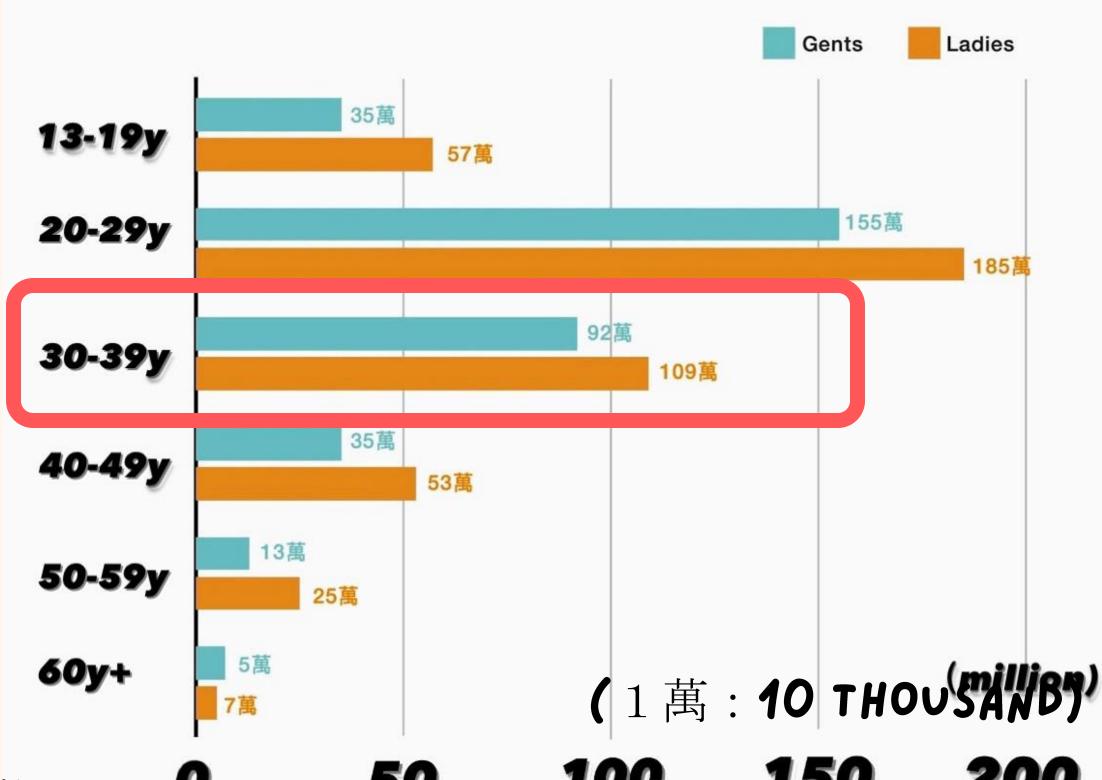
THE DATA OF INSTAGRAM USER IN TW





The users of instagram for each grade level

2023



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- JNTO,2022,"The visit rate of each area",19,10,2023
- Japan Tourism Agency, 2022, "The rate of visitors", 19, 10, 2023
- Japan Tourism Agency, 2022, "Most visited age groups", 19, 10, 2023
- Japanese Tourism Agency ,2022,"What i expected most before visiting Japan"19,10,2023
- Jan's Tech Blog, 2023,"The data of Instagram user in Taiwan"21,10,2023







WE HOPE YOU WILL TRAVEL WITH FUTABA-TAI,
AND ENJOY YOUR VISIT TO FUKUSHIMA:D

